# **Nathan Sarlow**

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# Unquenchable thirst for the right solution. Loyal, team player leading teams from within the trenches.

Team Guidance | Mentoring, Development & Oversight | Goal-focused, Online Strategy W/ Gamification Tactics | User Experience-based Design & Strategy | Creative Concept | Ideation & Brainstorming | Fortune 500

B2B & B2C Web Solutions | Creative Strategy & Sales | Creative Design & Front-end Development | Platform, Product & Process Enhancements | Marketing & Promotions



# Experience

## Senior Experience Designer

Jan 2021 - Aug 2023

#### ROCKET MORTGAGE / ROCKET CENTRAL

- Project leading for creative team (UX, UI & Content) in strategy, planning, and design - from concept to launch for Rocket Rewards program.
- Involved with multi-collaborative user research team, multiple engineering teams, and stakeholders in 6 different departments – rewards program development.
- Supported company's push to gain market share, launched on time and within budget, exceeded registration goals by more than 5X.
- Mentored several junior and senior designers over problem-solving strategies and career development.
- Led paid search lead-form creative team, developed custom experiences for groups through A/B testing.
- Analyzed analytics and search data discovering possibilities, increasing conversion rates for paid search campaigns.
- Initiated improvements with conversion lift of up to 6 to 15%+, resulting in over \$2M of incremental lead generation within months.

#### **Creative Director**

Jan 2008 - Dec 2020

## MERKLE / HELLOWORLD / EPRIZE

- Managed team of seven designers and copywriters to develop rich, user-focused experiences for multi-channel programs.
- Facilitated brainstorms and user-based strategy research, developed concept creative and live program design for national programs.
- Supported the development of proposals for multi-million-dollar programs, monitored development of programs through QA and live testing.
- Portfolio included AT&T, Dunkin', Nathan's Famous, Altria, Mondelēz, General Mills, Nestlé, Lenovo, GameStop, Johnson & Johnson, Dr Pepper, and Sony.

### Owner, Designer, Sales, Accounts, Cleaner Jan 2000 - Present

**COBALTCOW** (freelance)

- Focused on branding solutions for small businesses.
- Websites and coding business, syndicate of developers developing online apps for sports clubs and non-profits.